



Annual General Meeting

November 21, 2011

Perinton Community Church

www.fairportsoccer.com

Agenda



- Welcome
- Reports / Updates
 - Soccer Development
 - Tournament
 - Operations
 - Sponsorship
- Budget
- Sponsorship/Fundraising
- Member Involvement
- Questions
- Adjournment

Welcome



- Intro BOD Members
 - Retirements
 - **Jeff Fuhrman**
 - **Lou DiGuiseppe**

- Quorum Count

- Board Slate and Logistics

- Overview of Membership Participants in attendance



Welcome

- What is Fairport Soccer Club?
 - A community organization made up of the members that join
 - United States Soccer Federation (USSF) – National WC & Olympic
 - United States Youth Soccer Association (USYSA) – 55 State Associations & 4 Regions
 - New York State West Youth Soccer Association – 6 Districts Rochester, Buff, Syr, Bing, So Tier, Twin Tier
- Who is Fairport Soccer Club?
 - Administered by a Board of Directors (BOD)
 - The BOD serves the FSC Membership
- How does it work?
 - BOD enlists a Coaching Director and Tournament Committee to help guide administrative decisions and relies on school district and town resources
 - Volunteers – Coaches, Team Managers, Field Maint., Fundraising & Sponsorship

* FSC is what **you** make it through **your participation, contribution and efforts**



Reports / Updates



Reports / Updates

Soccer Development

2011 Highlights



2011 Highlights



- 17 Boy's teams 12 Girl's Teams
- Eighth year of Micro Soccer Program
- 4 Teams came in first in RDYSL division
- 19 Teams playing in competitive divisions
- 2 Premier Teams, BU11, GU16
- Girl's Varsity Team 16-4 Section V Runner Up
21/26 players from FSC.
- Boy's Varsity Team 8-8-1, 14/25 players from
FSC

2011 Highlights



Select Teams:

- BU11 – Louis Guilfoil
 - 10-1-1 in RDYSL Division 1 - 1st place
 - 4-1-3 in the Thruway League – 4th of 9 teams.

2011 Highlights



- GU16 – Dan Gilbertson
 - 7-0-1 in the Thruway League
 - 26-5-5 overall
 - Two tournament Championships, two tournament runners up.
 - NYS West State Cup Final 4.

2012 Team Selection



- Tryouts
 - Soccer Development
 - 50+ years of coaching/evaluating experience
 - What the heck takes so long?
 - **Team selection is comprised of up to four different input areas:**
 - Tryouts
 - + Player evaluation by previous year coach
 - + Quietly observing the player during school games (school coaches)
 - + Discussion with Parents
 - Why don't coaches pick teams?
 - Coaching Assignments
 - Coaches don't grow on trees!
 - Single most important thing we do!

FSC Director of Coaching



- Gianni Bussani
 - FHS Boys Varsity Coach
 - 6 time Section V Champions
 - 4th year as FSC Director of Coaching
- Responsible for:
 - FSC Coaching development
 - FSC Player development
- 18 of our 29 Teams have coaches with impressive credentials – College, HS or D+ Licenses



2012 Teams – Competitive

- BU11R Paul Manz GU11R Todd Reed
- BU11B Phil Demkos
- BU12R John Lucey GU12R Mark Fish
- BU12B Xavier Burgos GU12B Todd Sheehan



2012 Teams – Scholastic

- BU13R Rik Kotak
- BU13B Jennie Minor
- BU14R Andy DeSouza
- BU15R Keith Rockastle
- BU16R Jeff Greene
- BU17 Danny Gilbertson
- GU13R Phil Demkos
- GU14R Brad Fish
- GU15R Ryan Slater
- GU16R Steve Boulet

2012 Teams – Select

- BU12S Louis Guilfoil

- GU17S Danny Gilbertson



2012 Plan



- Board Liaison for each team
- Continued focus on player development
- Coaches Roundtables & Clinics & Licensing
- Player Clinics
- Year Long GK Training – Two Returning Coaches (N. Cupello & M. Stillman)
- Academy 3rd Season
- Micro Program – Louis Guilfoil



Reports / Updates

Tournament

FSC Tournament



- **Fairport Soccer Club
Tournament Mission Statement**
- The purpose of our tournament is to provide a fun competitive Non-Premier Tournament and Festival for Boys and Girls Travel Teams U8 thru U19.
- THE best run tournament in Western NY.

FSC Tournament



Benefits of Hosting A Tournament

Positive Revenue helps subsidize club dues

Opportunity to face teams do not see in league Play

Provides an additional Tournament for our entire club to participate in at no additional cost. Entry fee is offset by fees paid by participating teams

Club controls atmosphere of Tournament (Competitive Levels, Shootout Activity for Younger Ages, Teams Entered into Tournament)

Opportunity to socialize with Parents and kids from Fairport Teams, and from other Soccer Clubs

Local, Convenient, and Fun for Kids and Parents, Club Sponsored
Concert Saturday night of Tournament

FSC Tournament 2011



- HQ's at the High School
- 138 teams
- 17 Fields
- 13 games HS Stadium Field plus Micro exhibition.
- 34 Divisions, 29 Fairport Teams, 4 Canadian teams
- 19 out of town teams, Buffalo, Syracuse, Elmira, Gananda, Wayne
- 242 Matches, 19 Championship games.
- Saturday night free concert, raffle, perfect weather.
- Profit \$ 15,000 to the bottom line of the club.
- Thank You Town of Perinton, Village of Fairport, Fairport Central Schools, Perinton Volunteer Ambulance, Club/parents Volunteers, Tournament Committee members

FSC Tournament 2012



Why Volunteers at our Tournament

- Our 3 day Tournament requires over 500 volunteer positions. We ask every family be available for 2 shifts of 2 hours (a total of 4 hours). Over 2000 man-hours !!
- You will not be scheduled during your child's games. Sign ups with job description on the club website 1 month prior to tournament.
- Assignments posted 1 week prior to Tournament
- If you do not sign up, a role will be assigned.
- We need more committee volunteers.

FSC Tournament 2012

18th Annual June 29, 30, July 1st



■ **Tournament Opportunities for You:**

- Join Tournament Committee
 - Committee meet once a month January thru May
 - June, 2-3 Meetings
 - 5-7 Openings

- Committee requires between 35-40 people

- Tournament Set-Up or Tear Down

- **Any questions, or to join Tournament Committee contact Gary Ritzmann, FSC-Tournament Director - tournamentdirector@fairportsoccer.com**



Reports / Updates

Operations

FSC Operations



- **Organize, manage and allocate the club resources including more than 20 fields, equipment, goals, uniforms, etc.,**
- **Manage field maintenance and team reps throughout the season**
- **Manage the schedules for both indoor and outdoor practices and games – online at FSC website**
- **Liaison between FSC and Town and School District**
- **Uniforms – New for 2012/13 season**



Reports / Updates

Sponsorship

2012 Sponsorship/Fundraising



Sponsorship

- 2011 – Contributed \$10,530
- Website, Tournament Signage, Tournament Program
- Local businesses

Fundraising

- Club Store
- Magazine Drive
- Barbeque
- Pancake Breakfast
- Tournament Raffle

**It doesn't have to be a committee commitment –
signup to be on our "Special Projects Team"**



Budget

2012 Budget Summary



	<u>2011 Budget</u>	<u>2011 Actual</u>	<u>2012 Budget</u>
Total Revenues	\$197,380	\$198,050	\$181,930
Total Expenditures	<u>(197,790)</u>	<u>(183,870)</u>	<u>(192,940)</u>
Surplus (Deficit)	(410)	14,170	(11,010)
Beginning Reserves	\$20,990	\$20,990	\$35,160
Ending Reserves	<u>\$20,580</u>	<u>\$35,160</u>	<u>\$24,150</u>

Number of players (Micro through U19)	450	500+	460
Annual Dues & Regist		\$395 \$55 uniform	\$375 \$265 for U8 \$55 uniform

2012 Budget Revenues



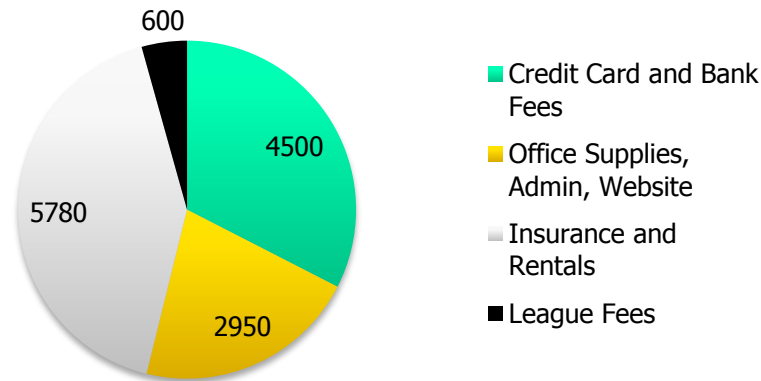
	<u>2011 Budget</u>	<u>2011 Actual</u>	<u>2012 Budget</u>
Dues & Registration	\$165,050	\$162,420	\$149,190
FSC Tournament	15,000	14,760	12,000
Sponsorship/Fundraising	11,500	10,530	11,000
Training Academy	3,230	3,610	3,230
Club Store	2,500	4,540	4,500
Premier Teams	0	2,160	1,960
Interest Income	<u>100</u>	<u>40</u>	<u>50</u>
Total Revenues	\$197,380	\$198,060	\$181,930

2012 Budget Expenses



	<u>2011 Budget</u>	<u>2011 Actual</u>	<u>2012 Budget</u>
Indoor Facility Rental	86,600	82,600	89,200
Coach/Player Development	40,300	41,380	42,360
Tourn Entry Fees	20,930	13,660	13,500
Field/Soccer Operations	14,000	11,110	7,550
Club Operations*	12,820	12,480	13,830
Uniforms, coach shirts, etc	5,140	5,610	8,650
Registrations/Insurance	9,000	9,310	9,850
Referee Fees	9,000	7,720	8,000
	\$197,790	\$183,870	\$192,940

Operations:



“Zero Tolerance”



- Respect for Referees, Coaches and Players
- **You can be kicked off of the sidelines and FINED \$300**
 - **It doesn't take much!**
- NYSW Policy and RDYSL League Rules
- Why Zero Tolerance?
 - Referees, Silent Sundays.....

- RDYSL Team Sportsmanship Awards
 - Gold, Silver, Bronze Awards
 - 552 Teams > Only 31 teams failed to be Gold, Silver or Bronze
 - FSC had 4 of them!
 - Model Clubs getting Financial Rewards – 6 out of 34 clubs

Membership Involvement



- Support your Team, Coach, Child
- Work your tournament shift.
- Cheer from the sidelines, don't coach.
- Fill out on line coaches evaluation at end of year.

- We need help
 - 10-12 Board Members
 - Ave 1 BOD turnover per year.
 - We need committee members

Questions ?



See you on
the Soccer Pitch